

Reduce cost, increase agility, and improve security on the AWS Cloud

Migrate your workloads confidently with an AWS Migration Competency Partner



You have likely heard that investing in cloud solutions is a rising trend.

Forrester predicts that in 2021, 30% of firms will increase spend on cloud, as well as security, networks, and mobility.¹

No one business type is best suited—cloud migration is beneficial for all business types and sizes, including enterprise, small and medium-sized businesses, financial services, retail, entertainment, utilities, and many more.

In a study done by IDC,² the benefits of cloud migration include:

- Future-proof disruptions, either isolated or widespread
- Tighter security, reduced costs, and higher flexibility across lines of business
- Performance gains as well as better visibility and usability of in-house data
- Business and digital transformation

Has your organization experienced any of the following?

- Data has grown beyond the capacity of existing systems
- IT budgets are constrained or reduced
- Direct support of a digital transformation initiative
- Need functionality or services only found in cloud offerings
- Keeping up with compliance across regions
- Failing to meet demands of business due to legal systems

If you answered yes to any of these, it's time to consider migrating.

Once you've migrated you can modernize your workloads with AWS proven customer experience and methodology, breadth and depth of workloads, automation, incentives, and technical expertise.

¹ Source: Forrester. "Forrester Predictions 2021: Digitally Advanced Firms Will Have A Sustained Advantage Over Their Competitors." Oct. 15, 2020.

² Navigate Disruption and Drive Positive Business Outcomes with Cloud Migration, IDC Doc. #US46658320, July 2020

The benefits of migrating to the Amazon Web Services (AWS) Cloud



1. **Proven customer experience:** AWS has extensive experience helping thousands of customers successfully migrate all types of workloads, including applications, websites, databases, storage, physical or virtual servers, as well as entire data centers.



2. **Proven methodology:** Based on years of experience, AWS has a recommended journey and best practices for cloud migration:
 - **Assess:** Understand your migration readiness and build a case for change.
 - **Mobilize:** Start planning and develop the foundation for your migration and cloud readiness through operational and security training, and migrating the initial set of workloads to prove success.
 - **Migrate and modernize:** Execute the migration strategies based on your plan including the ongoing operations and optimization roadmap.



3. **Breadth and depth of workloads:**
 - **Windows Migration and Modernization:** Helps you accelerate the migration of Windows workloads through an Optimization and Licensing Assessment (OLA) and Windows specific tooling. You can take advantage of flexible licensing and lower TCO. Note on average customers are seeing 442% projected 5-year ROI running Windows on AWS.³
 - **Database and Analytics Migration and Modernization (DB&A):** Helps you accelerate data and analytic migrations from on-premise to AWS. DB&A enables you to take the next step in your cloud journey and recognize the benefits of a managed service when compared to self-managing your databases on-premise or on Amazon Elastic Compute Cloud (Amazon EC2), or breaking free to a modern database.
 - **SAP Migration:** Helps you lift and shift your existing SAP solutions currently hosted on-premise, in a co-location facility, or with another provider to AWS to reduce costs or modernize by converting from older SAP solutions or other ERP solutions to SAP S/4HANA on AWS.
 - **VMware Migration:** Helps you achieve substantial business benefits by accelerating the migration of on-premise VMware workloads to VMware Cloud™ on AWS including increased innovation, simplified operations, reduced costs, and enhanced availability.



4. **Automation** to help with speed. AWS Migration Services allow automation in areas such as discovery and migration execution.



5. **Incentives** to help offset the migration costs. By using an AWS Consulting Partner, there is funding for AWS to co-invest with you and reduce the upfront consulting services costs.



6. **Technical expertise** of AWS Competency Partners. Migration Competency Partners have vetted solutions to address your migration needs.

³ Source: The Business Value of Efficiently Running High-Performing Windows Workloads in the AWS Cloud, IDC Document #US45111619, 2019



Team up with an AWS Migration Competency Partner

To succeed with cloud adoption in today's complex IT environment, and continue to advance in the future, team up with an AWS Competency Partner. These AWS Partners have demonstrated and proven technical and consulting expertise across industries, use cases, and workloads to help you achieve digital transformation.

AWS Migration Competency Partners are validated for their deep AWS technical expertise and proven success, helping customers move applications to the AWS Cloud, reducing cost, increasing agility, and improving security.

These AWS Partners either are, or have a relationship with, an AWS Managed Service Provider (MSP) to help customers with ongoing support of AWS workloads where required.

These AWS Partners accelerate the customer cloud adoption journey by providing technical personnel, tools, education, and support to customers in the form of professional services. Additionally, the AWS Migration Competency Partners also offer validated migration solutions across these specialized categories:



- **Total Cost of Ownership (TCO) and Business Case Analysis** solutions determine target resource types, sizes, and right-sizing with the lowest cost possible.
- **Workload Mobility** focuses on server migration services and data migration services.
- **Discovery and Planning** locates IT assets across your application portfolio, identifies all requirements, and builds your migration plan.
- **Application Profiling** offers valuable insights into your applications by capturing and analyzing performance data, usage, and monitoring dependencies before and after migration.

"The COVID-19 pandemic has created a lot of urgency for companies to migrate their apps and infrastructure to the cloud. The AWS platform affords companies more agility, flexibility, and resilience to meet the new demands of our changing world. If you're looking to accelerate your cloud adoption journey, AWS Migration Competency Partners have the deep technical and consulting expertise to help!"

*– Doug Yeum,
Head of Global Partner
Organization (AWS)*

Team up with 27Global

Accelerate your journey to the cloud and take full advantage of all that AWS has to offer.

About 27Global

27Global's proven track record of delivering Cloud-Native software solutions combined with its Cloud and DevOps expertise, will guide and execute your move to the Cloud. We'll analyze your applications and infrastructure to define the optimal Cloud, multi-Cloud or hybrid Cloud solution and develop a road map for getting there.

Why team up with 27Global

Through planning and orchestration, 27Global will ensure that the process is in place to move your business to the cloud. We partner with our clients through the entire transformation, from quick Re-hosting and Re-platforming wins to high value Refactoring efforts. 27Global will work with you to ensure high availability. 27Global will help identify the best strategy for your business to get to the cloud, providing a thorough understanding of the impact on your business and provide a winning cloud transformation strategy.

A strategy is only as good as the execution of a plan. 27Global's assessment and strategy to transform your business into the cloud will align with how your business wants to make the best use of Cloud Native capabilities. Infrastructure-driven transformations often leave out user and workflow considerations, which is why we lead with a holistic assessment and plan. Many competitors can successfully rehost and re-platform but fall short of refactoring, which is where significant cost savings and value can be found. Refactoring is the home turf of our software development and DevOps capabilities.

Whether retiring an older platform or rehosting your existing infrastructure into the cloud, 27Global will outline the steps needed to make the transformation as seamless as possible.

[Contact Us](#)

Learn more about the AWS Partner Network [here](#).



Differentiators

- As an AWS Select partner, 27Global continuously maintains and develops deep expertise in AWS services.
- Our experience and business acumen means we truly understand our clients' vision, processes, and business goals.
- Every engagement is a full-team approach—meaning 27Global rosters a team of experts in software, cloud, and data to support clients' needs as they come up.



Practice

Refactoring is the home turf of our software development and DevOps capabilities. This is where significant cost savings and value can be found.

- Our Consultants, with support from our Cloud Architects, work with our client in the discovery phase to identify the current state, design an optimal future state cloud solution, and develop a migration roadmap.
- Our Site Reliability Engineering practice takes the DevOps philosophy and puts it into practice to provide insights into what is happening within your environment. Innovate more rapidly and become more accepting of changes by implementing SRE with 27Global.
- We partner with our clients through the entire transformation, from quick rehosting and re-platforming wins to high-value refactoring efforts.
- Our cloud credentials in AWS enable 27Global to deliver the optimal solution for each client.